



SS RICE NEWS LAUNCH & MARKET UPDATE.

SỰ KIỆN RA MẮT SS RICE NEWS & CẬP NHẬT THỊ TRƯỜNG

Cần Thơ, Việt Nam

Ngày 06 tháng 09 năm 2023

subra@ssricenews.com / huong@ssricenews.com

- **Concise News and Analysis:** Focus on easy to read and shorter form that clients can grasp quickly
- Weekly summary of markets
- At least 2x special reports on key Asian origins and special topics each month
- Extended reports each month to include price trends, and analysis
- Timely news releases on important decisions in the rice market (**most recently White non-basmati rice ban, 20% Parboiled rice duty as well as MEP for basmati, Philippines price limits, Malaysian price rise and Myanmar decision on ban/export licenses**)
- Relevant information and data to back views and analysis
- **Link conference, seminar, and information services to provide a network for information flow and exchange = added business exchange and personal contact with rice market players**

Weather and Politics

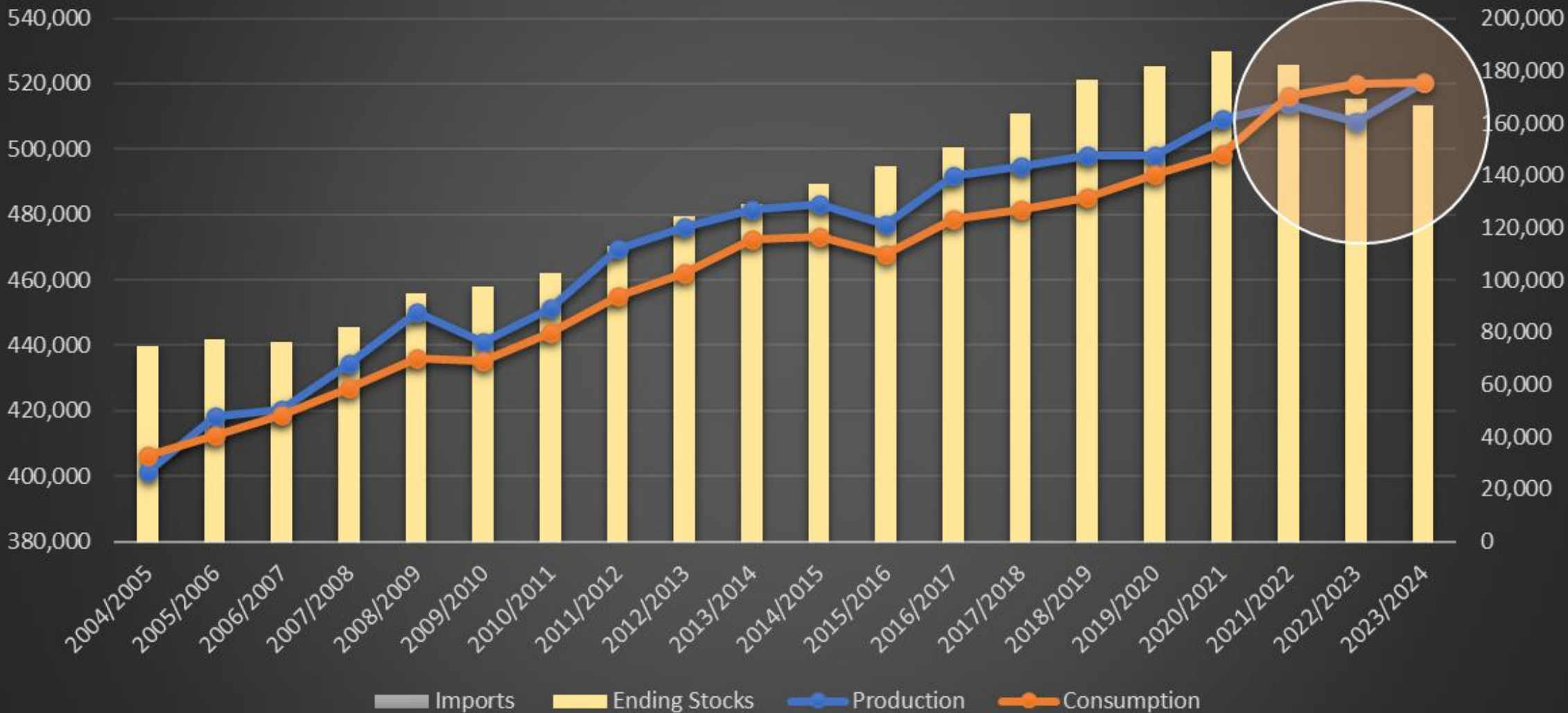
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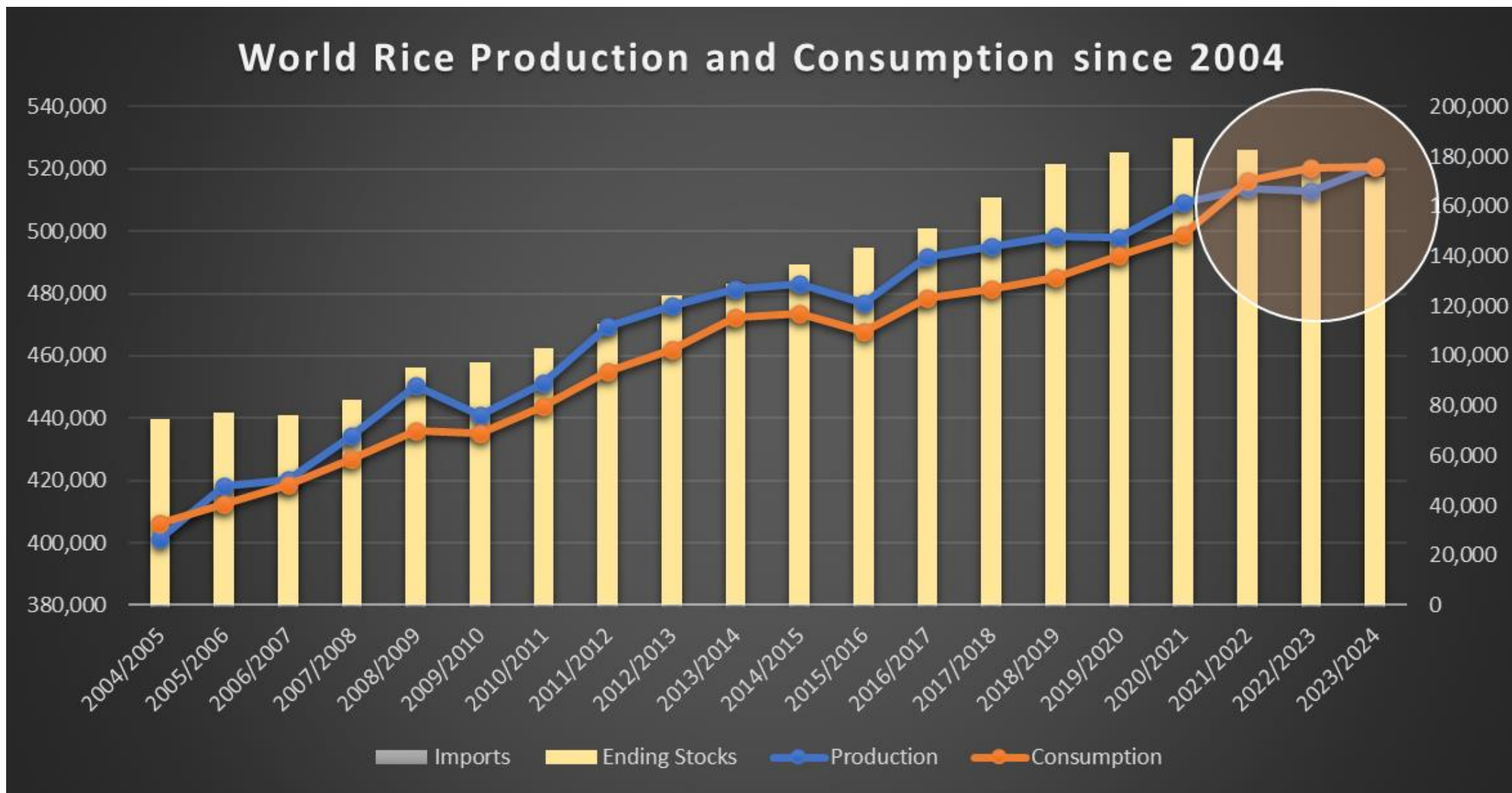
Sue (Ms. Huong) & Subra SS Rice News

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subra@ssricenews.com / huong@ssricenews.com

World Rice Production and Consumption since 2004





So the 2023 weakness is mainly from Pakistan, and China, India is actually up, but in 2024, India is set at 2 MMT less, while Pak, China, U.S., and Myanmar show clear growth in exporting countries to offer some support for a market looking tight with India's restrictions. The situation could be less volatile than it is now, but

2018/2019	2019/2020	2020/2021	2021/2022	2022/2023	2023/2024	Unit Description	2023-2022	2024-2023
498,248	498,168	509,169	513,883	512,824	520,941	World	(1059.00)	8117.00
116,484	118,870	124,368	129,471	136,000	134,000	India	6529.00	(2000.00)
7,202	7,206	8,420	9,323	5,500	9,000	Pakistan	(3823.00)	3500.00
148,490	146,730	148,300	148,990	145,946	149,000	China	(3044.00)	3054.00
7,107	5,877	7,224	6,083	5,092	6,466	United States	(991.00)	1374.00
13,200	12,650	12,600	12,400	11,800	12,500	Myanmar	(600.00)	700.00
34,200	34,700	34,500	34,400	34,000	34,450	Indonesia	(400.00)	450.00
2,254	2,096	2,310	2,600	2,200	2,400	Tanzania	(400.00)	200.00
1,843	1,888	1,826	1,732	1,336	1,425	European Union	(396.00)	89.00
7,140	7,602	8,001	7,337	7,004	6,800	Brazil	(333.00)	(204.00)

What did I say in Phuket?

2022 highlights; what to look for in 2023

- **Grain markets, especially feed market influence:**
 - impact with Indian broken rice ban
 - unclear production expectations from Black Sea (2022 weather/heatwave could lend to 2023 tightness)
 - China bought 2 MMT from India in 2022, what happens in 2023
- **Indian rice exports under current broken rice ban**
 - Feed quality rice sales and how effectively will ban be held
 - Indian wheat market as a point pressuring Indian cereal markets
- **Inflation, dollar and Global economy in recession**
- **Asian production and supply under scrutiny**
 - Thai rice production looks to offer a strong main crop (especially for Hom Mali)
 - Indian, Chinese and Pak rice productions weaker, Pak impact from floods
 - Myanmar, Vietnam expected steady
- **Destination market response – inflation, weaker purchasing power, early 2023 shows strong inventory from 2022**

- **Rice markets =**

Weather:

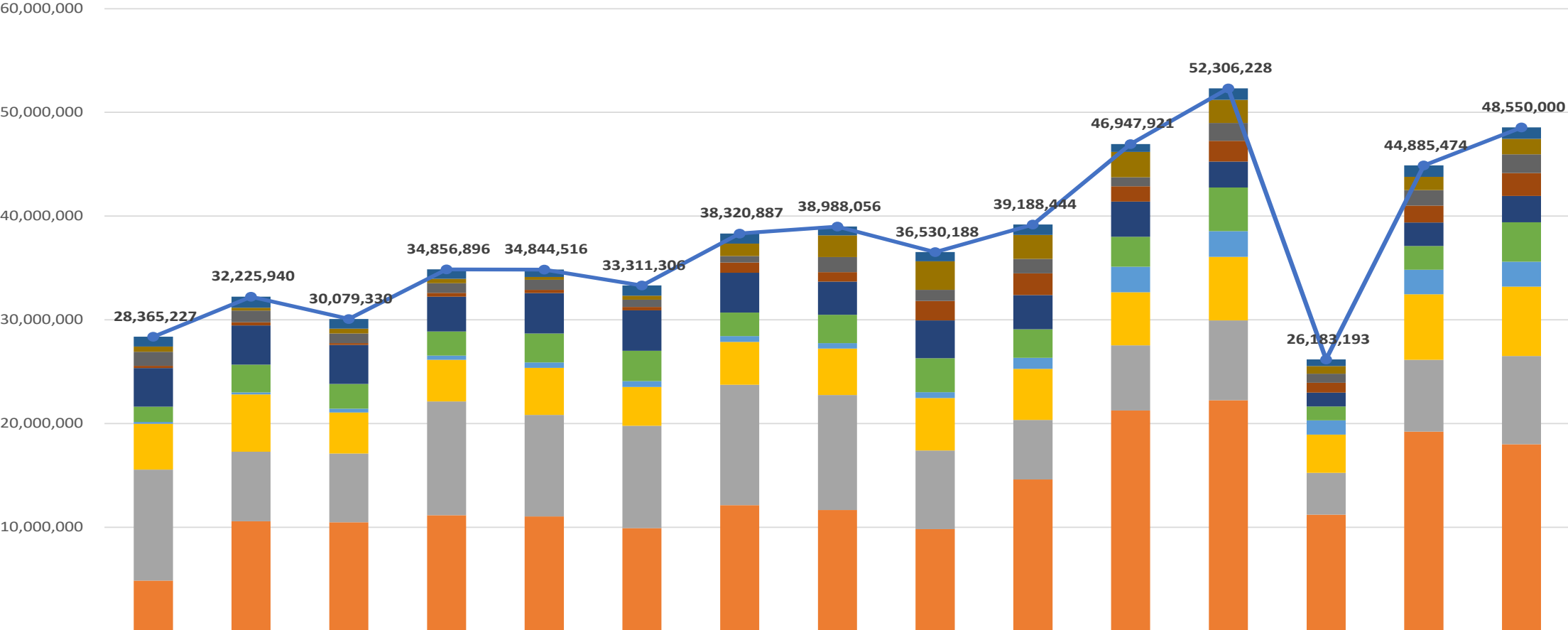
- El Nino / Monsoon / Flooding / Drought unclear supply

Politics:

- India ban broken (Sep 22), India ban white non-basmati rice (20 Jul 2023), 20% duty on non-basmati parboiled rice (25 Aug 2023), Minimum Export Price \$1200 PMT for Indian basmati
- Myanmar ban all rice except PB (1 Sep to 15 Oct 2023) – **maybe just control export licences (Latest!!)**
- Indian elections in May 2024
- Food inflation around the world
- Africa political tensions, Niger and now Gabon
- War in Ukraine is still there
- Availability of Indian (can also say Chinese) stocks to world markets

just to name some...

Major Exporters since 2007 (MT) to 2023 Jan-Jul (incomplete)



	2011*	2012*	2013*	2014*	2015*	2016*	2017*	2018	2019	2020	2021	2022	2023*	2023 trend	SS estimate 2023
Uruguay	935,916	1,058,972	926,308	910,989	709,501	979,196	981,245	842,883	891,475	1,004,666	763,027	1,101,340	641,279	1,099,335	1,100,000
China (People's Republic of)	515,497	279,087	478,432	419,071	285,942	394,980	1,196,821	2,089,298	2,747,559	2,304,487	2,447,886	2,214,594	741,611	1,271,333	1,500,000
Brazil	1,348,945	1,130,604	918,053	929,407	961,408	697,941	624,314	1,458,676	1,062,869	1,400,508	854,416	1,731,124	872,034	1,494,915	1,800,000
Myanmar (source: mirror data)	220,625	308,011	177,555	366,195	315,372	334,476	982,182	917,125	1,882,901	2,094,396	1,472,896	2,004,021	953,421	1,634,436	2,200,000
United States	3,716,505	3,781,884	3,762,562	3,359,461	3,891,696	3,887,581	3,834,043	3,190,624	3,641,545	3,291,687	3,411,115	2,488,881	1,329,601	2,279,316	2,550,000
Pakistan (source: mirror data)	1,476,293	2,663,211	2,395,113	2,329,251	2,790,050	2,931,009	2,275,602	2,737,299	3,277,466	2,756,589	2,884,024	4,225,215	1,330,768	2,281,317	3,800,000
Cambodia (source: mirror data)	173,328	196,569	362,841	400,514	523,299	555,826	552,213	516,880	565,923	1,076,860	2,451,189	2,468,549	1,382,685	2,370,317	2,400,000
Viet-Nam (source: mirror data)	4,421,434	5,519,135	3,961,952	4,009,386	4,541,063	3,739,947	4,128,181	4,494,300	5,060,822	4,924,004	5,117,604	6,125,686	3,686,547	6,319,795	6,700,000
Thailand	10,706,229	6,720,009	6,611,685	10,969,335	9,795,763	9,883,289	11,628,303	11,075,346	7,580,505	5,724,660	6,296,681	7,710,236	4,039,483	6,924,828	8,500,000
India	4,850,455	10,568,458	10,484,829	11,163,287	11,030,422	9,907,061	12,117,983	11,665,625	9,819,123	14,610,587	21,249,083	22,236,582	11,205,764	19,209,881	18,000,000
Total	28,365,227	32,225,940	30,079,330	34,856,896	34,844,516	33,311,306	38,320,887	38,988,056	36,530,188	39,188,444	46,947,921	52,306,228	26,183,193	44,885,474	48,550,000

World Exports: The Data

Export Origin	2015*	2016*	2017*	2018	2019	2020	2021	2022	2023*	2023 trend	SS estimate 2023
Total	34,844,516	33,311,306	38,320,887	38,988,056	36,530,188	39,188,444	46,947,921	52,306,228	26,183,193	44,885,474	48,550,000
India	11,030,422	9,907,061	12,117,983	11,665,625	9,819,123	14,610,587	21,249,083	22,236,582	11,205,764	19,209,881	18,000,000
Thailand	9,795,763	9,883,289	11,628,303	11,075,346	7,580,505	5,724,660	6,296,681	7,710,236	4,039,483	6,924,828	8,500,000
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Uruguay	709,501	979,196	981,245	842,883	891,475	1,004,666	763,027	1,101,340	641,279	1,099,335	1,100,000

So what happens in India impacts all!

- India is stopping export of its subsidies, water, fertilizer and this equates to rice exports being reduced
 - Ban of broken rice, non-basmati white rice, MEP (\$1200 PMT) for Basmati and 20% duty on parboiled rice (up to 16 Oct 2023)
- This is to manage inflation, as India focuses on its own consumers
- Of course, elections in May 2024 also provide and undercurrent
- Exports are “managed” with rice diplomacy and creation of National Cooperative Exports Limited (NCEL) which came alongside announcements for exports to Bhutan (79 TMT), Mauritius (14 TMT), and Singapore (50 TMT).
- Will there be more? How much? Where? When?
- Current focus is to calm prices, but as we look ahead, we could also see:
 - FCI procurement gain from weaker prices when kharif crop arrives
 - GoI injections in 2024 to help cool prices
 - 2024 rabi and maybe kharif crops in focus, while export policy shifts in between

Indian Rice Market activities in last 12 months

- **24 Sep 2022 – Ban on broken rice**
- Dec 2022 – reduction of public distribution rice quantity (roughly translates to 2 MMT less availability per month)
- **20 Jul 2023 – Ban on white rice exports**
- **25 Aug 2023 – 20% duty on Indian non-basmati parboiled rice (until 15 Oct 2023) – maybe longer?**
- **25 Aug 2023 – Minimum Export Price of \$1200 PMT for Indian basmati rice exports**

Up ahead:

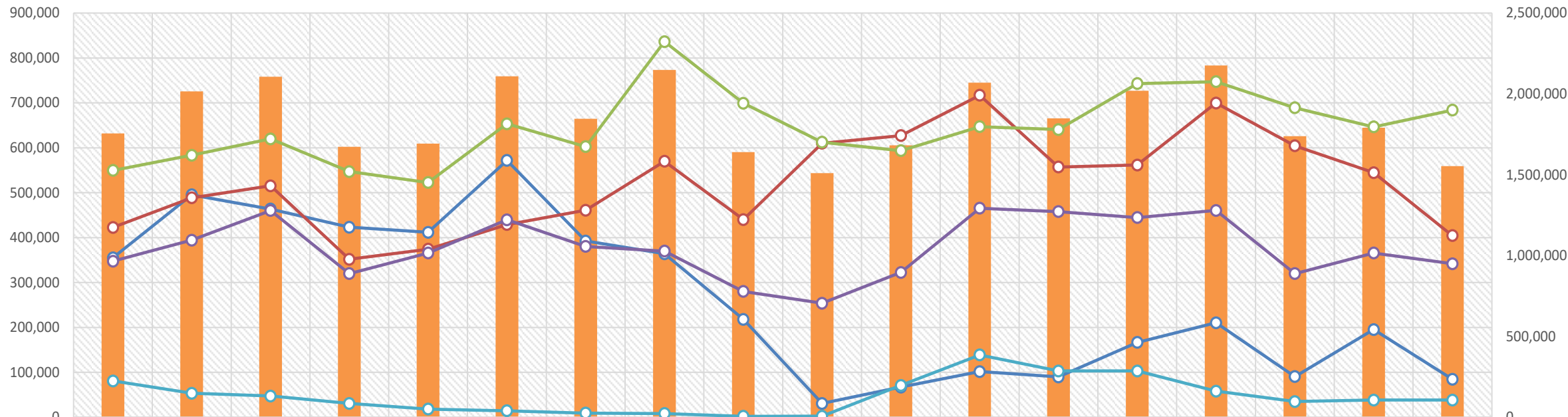
- Monsoon in progress, August rains are slow, planting is ahead of 2022, but weakness in rains is a worry
- **Indian General Elections (Apr/May 2024) – why is this important?**
 - Manage domestic food inflation / limiting exports reduced local price in India, but exports inflation to destination markets
 - Food Corporation of India procurement and injection of rice into domestic markets
 - Export policy strategies ahead – The days of Covid free-food injections into exports looks to be limited as Indian subsidies are not available in cheap Indian exports
- **Politically driven policies and Humanitarian exports – Rice Diplomacy**

Rest of the world shows rising prices and challenges as speculation added

- **Suppliers across the supply chain create waves of defaults, losses and complications:**
 - **Short sales are punished – the only successful seller is one who has the rice in his warehouse**
 - **Lots of renegotiations, delivery delays and this means shipping and logistics across the chain show rising costs**
 - **More uncertainty**
- **Buyer's interest**
 - **Bulog** is probably the most active buyer, initially from Thai and Viet exports, but recent talks show activity in Pakistan, Myanmar, Cambodia and India, as buyers look across all supply sources to secure supplies (in Indonesia's case, before elections in early 2024)
 - **Bernas** is similar as wider interest from more origins show
 - **Philippines** has been active, now Philippines government voices grow
 - **China looks muted, but will China come back after floods?** For now, unclear as most demand is for glutinous and fragrant rice.
 - **Bangladesh was interested, but sees prices as too high.** Bangladesh may focus on it's own monsoon crop ahead for now.
 - **African and Middle East buyers look well-stocked up to October**, but when stocks run out, purchasing decisions will come
- **DECISIONS ARE NEEDED AHEAD OF Q4 PURCHASES, INDIA DECISIONS REMAIN KEY TO TRENDS AHEAD**

From our recent reports...India

INDIAN RICE EXPORTS MONTHLY BY TYPE OF RICE (Since Jan 2022)



	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022	Nov 2022	Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023
Total Indian Ex	1,755,843	2,015,180	2,106,308	1,672,698	1,692,780	2,108,773	1,845,860	2,148,772	1,639,676	1,509,680	1,681,548	2,069,821	1,848,801	2,019,262	2,175,985	1,739,051	1,790,698	1,553,213
Indian Brokens Exports	354,988	495,383	463,489	423,260	411,932	571,856	392,478	364,079	218,053	30,703	67,204	101,673	89,807	166,625	210,422	90,542	195,371	84,630
Indian WR Exports	422,729	488,714	515,346	351,730	374,156	429,153	461,042	569,876	440,123	610,183	627,227	716,962	557,311	561,734	699,710	604,484	544,733	404,517
Indian PB Exports	549,533	583,350	619,760	546,981	522,661	653,493	602,706	836,496	699,270	612,509	593,640	646,956	640,717	743,124	747,334	689,114	646,601	683,946
Indian Basmati Exports	347,597	394,263	460,336	319,852	365,689	439,782	380,353	369,975	280,117	253,923	322,508	465,463	457,882	444,695	460,433	319,864	365,699	341,812
Brown/Paddy	80,996	53,470	47,377	30,875	18,342	14,489	9,281	8,346	2,113	2,362	70,969	138,767	103,084	103,084	58,086	35,047	38,294	38,308

■ Total Indian Ex
 —○— Indian Brokens Exports
 —○— Indian WR Exports
 —○— Indian PB Exports
 —○— Indian Basmati Exports
 —○— Brown/Paddy

From our recent reports...India

India exports	2021	2022	2022 Jan-Jun	2023 Jan-Jun*	2023 trend	YTD 2023-2022
Broken	3,618,964	3,895,098	2,720,908	837,397	1,674,794	(2,220,304)
White Rice	5,123,120	6,007,241	2,581,828	3,372,489	3,972,489	(2,034,752)
PB	7,923,149	7,467,355	3,475,778	4,150,836	8,301,672	834,317
Basmati	3,995,316	4,399,858	2,327,519	2,390,385	4,780,770	380,912
Total	21,477,494	22,246,938	11,351,582	10,896,545	18,884,394	(3,362,544)

From our recent reports...India

WEEKLY RICE MARKET SUMMARY

230804 - REPORT NUMBER 14

INSIDE

PRICES RISE, SUPPLY CONCERNS GROW, INDIA STAYS IN VIEW AS POLITICS AND WEATHER TAKE CENTER STAGE

Bulog purchases and interest meet tough supplier markets. Bulog budgets for imports seen challenged by rising costs of imports, while earlier deals look attractive, but some 600-700 TMT of imports suggested to be still needed by end of 2023.

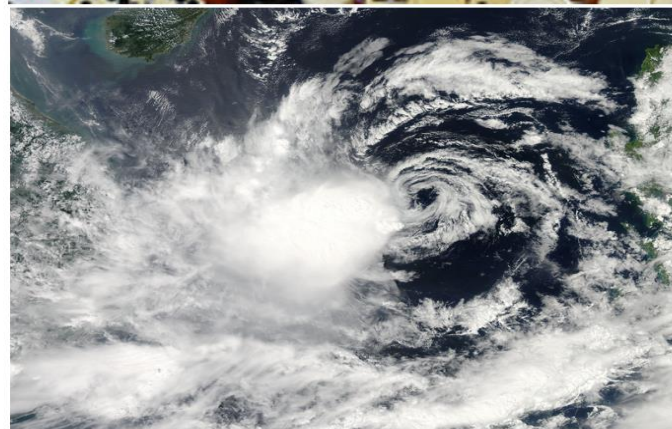
Is India politicizing rice exports?

Broken rice allowances, recent Mali considerations open the door to Indian rice exports resuming under a controlled environment.

Vietnam discusses stocks, sales and rice balance as speculative elements push many suppliers to renegotiate contracts, while new purchases remain thin.

Pakistan and Myanmar lick lips as improved crop expectations drive hopes. Price is the main question in heated global markets, but with India looking limited, Pakistan and Myanmar's improved crops usher hopes for next export season.

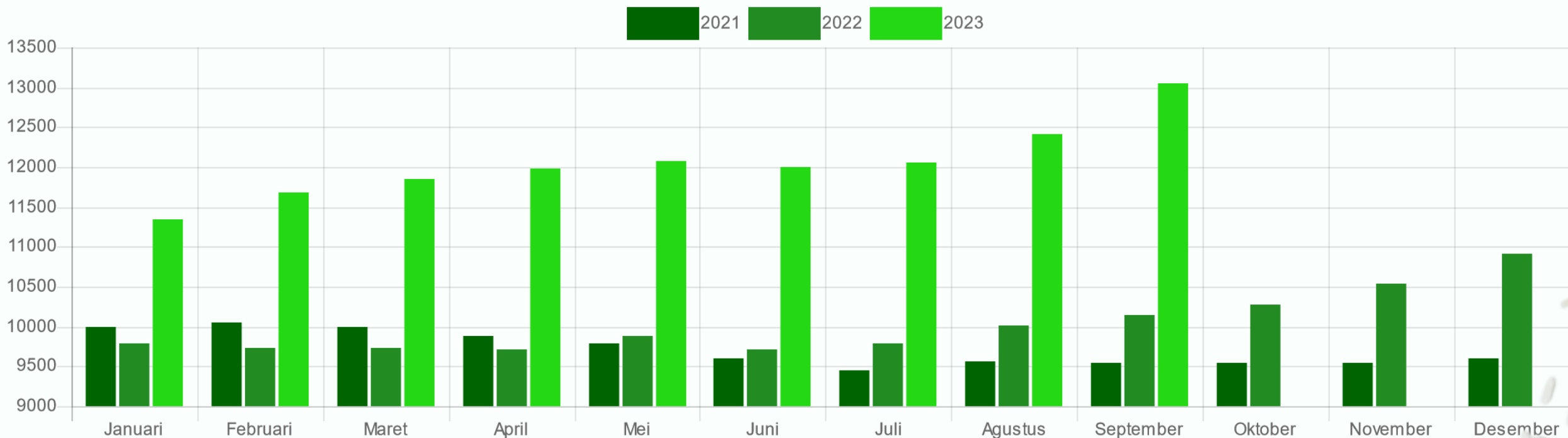
Weather fuels trade. Storms in China, Philippines and East Coast of India (and Bangladesh) add weather sparks.



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subra@sssricenews.com / huong@sssricenews.com

Pergerakan Harga Beras IR



Lebih Lengkap Kunjungi Dashboard

SSRICENEWS.COM ASIAN PRICES SUMMARY															Ver. 02 - 5 Sep 2023		
THAILAND			VIETNAM			CAMBODIA			MYANMAR (last price 24 Aug)			INDIA			PAKISTAN		
	5-Sep	30-Aug		5-Sep	30-Aug		5-Sep	30-Aug		30-Aug	30-Aug		30-Aug	30-Aug		30-Aug	30-Aug
5%	\$630	\$635	5% d.p.	\$635	\$655	5%	\$700	\$700	5%	\$635	\$635	5%	NQ	NQ	5%	\$615	\$620-\$650
15%	\$605	\$610	15%	\$630	\$650							15%	NQ	NQ	15%	\$605	\$610-\$615
25%	\$575	\$570	25%	\$620	\$640				25%	\$600	\$600	25%	NQ	NQ	25%	\$545	\$545-\$600
Brokens A1S	\$475	\$465	White Brokens	NQ	NQ				Brokens B1/2 S	\$490	\$490	Brokens	NQ	NQ	Brokens A1S	\$525	\$525
Brokens FA1S	\$550-\$620	\$540-\$615	Fr. Brokens	\$560	\$590												
						Jasmine (Sen Kra Ob)											
Hom Mali	\$885	\$895	ST 24	\$750	\$750		\$835	\$850									
Pathum	\$740	\$740	DT8	\$700-730	\$720-750												
			Jas. 5%	\$750	\$765							PB 5%	\$530	\$530-580			
Glut 10%	\$810	\$810	Glut 10%	\$630	\$630							Pusa Basmati 2%	\$1,220	\$1,220			
P 100% S	\$630	\$635										Pusa Basmati PB 2%	\$1,200	\$1,200	PB 100% S	\$630	\$640-650
			Japonica 5%	\$650	\$670												
			5451	\$700	\$715												
			Nang Hoa	\$760	\$775												
			KDM	\$760	\$770												

FOB prices for Sep/Oct 2023 shipments

Rice markets =
Weather and Politics

Thank You! / Cảm ơn!
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